

Update from SE HUD Leadership

September 15, 2026

Greetings Members-

A few updates and friendly reminders from the SE Region HUD team.

Intake Process Reminders:

- FHA # requests and ALL Application Submissions should be sent to: Southeast.Production@HUD.Gov . **NOTE:** This includes Firm Applications being sent following an Invitation letter. HUD doesn't always assign the same underwriter at Pre-App and Firm. Applications should not be sent to any HUD underwriters directly.
- Any questions you have after receipt of the Invitation letter, but prior to your Firm Application submission should be sent to the HUD Underwriter, the assigned branch chief, and Jonathan Mosley.
- By respecting and following the intake process you will get the timeliest responses from the correct team members and help HUD keep the process flowing smoothly.

Send all concept meeting requests to: Southeast.Concept@HUD.Gov. Any additional questions following your concept meeting should be sent to this same email and CC the HUD Branch Chief assigned to your meeting.

The above noted email boxes are monitored by multiple people ensuring timely responses regardless of PTO, leave, etc.

August was an extremely busy month for the SE Region. They received 30+ applications within a three-week period (24 of those arriving in two weeks!). They are still not at capacity; however, please be patient with the intake process. Frequent or daily emails bog down their inboxes and will not expedite assignment or help your deal get priority.

Pending MLs and Policy: HUD will not entertain waivers on pending guidance. The SE Region is working on an updated policy addressing pending legislation in NC and SC that will impact the ability to underwrite certain tax abatements. Until this is issued, HUD will evaluate these on a case-by-case basis via Concept meetings.

Closing Best Practices:

- Please be thorough with your submissions and include an explanation on any special situations so it is clear to the HUD team. Ex. If you are looking for a tentative closing date or early review of unique situations.
- Double check submissions to ensure forms are completed accurately.
- Do not submit blank documents. If you are submitting a package prior to rate lock, please populate with the loan amounts based on the Commitment and note the rate lock is pending.

Finally, please join us in congratulating **Faith Boock**, who is retiring this September after 40 years of public service—including 38 years with HUD—and **Lee Allen**, who is also retiring this September after many years of dedicated service with both HUD and the military. We wish Faith and Lee every happiness, good health, and fulfillment in their well-deserved retirements.

On behalf of the SMAC Board - **Thank you and stay tuned next month for details on the January 27th SMAC meeting in Jacksonville!**