



MIDWEST LENDERS  
*Association*

**Midwest Lenders 17<sup>th</sup> Annual Conference**  
**July 24<sup>th</sup> – 26<sup>th</sup>, 2023**  
**Swissotel**

323 East Upper Wacker Drive, Chicago, Illinois 60601

**Monday – July 24<sup>th</sup>, 2023**

11:30 a.m. – 12:45 p.m.

**Lunch**

***Sponsored by: Lument***

**Welcome and Opening Remarks**

**Speaker: Dan Burke**  
Director, Multifamily Midwest Region  
HUD

1:00 p.m. – 2:30 p.m.

**Lender/HUD Roundtable:  
Discussion of Best Practices and Getting to Yes**

**Moderator: Gwen Robinson**  
VP and Deputy Chief Underwriter  
Berkadia

**Panelists: Steve Ott**  
Production Division Director, Multifamily Midwest Region  
HUD

**Chris Nielsen**  
Underwriter Branch Chief – Detroit  
HUD

**Rick Sherman**  
SVP  
Century Health & Housing Capital

**Alan Cravitz**  
SVP, Originations  
Merchants Capital

2:30 p.m. – 3:00 p.m.

**Break**

***Sponsored by: Dominion Due Diligence Group***



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3:00 p.m. – 4:30 p.m.

**Construction Dynamics at Initial & Final Closing:  
What Could Possibly Go Wrong?**

**Moderator: Brian Blue**  
Director  
Gershman Investment Corp.

**Panelists: Matt Towey**  
Attorney-Advisor  
Office of the Regional Counsel - Region V  
HUD

**John Vihstadt**  
Partner  
Krooth & Altman LLP

**Eric Golicz**  
Technical Support Branch Chief – Detroit  
HUD

**Matt Braver**  
Assistant Director, FHA Construction & Closing  
Lument

5:00 p.m. – 6:00 p.m.

**Opening Reception**  
***Sponsored by: CBRE***  
***Location: Swissotel***  
***Room #: TBD***



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**Tuesday – July 25<sup>th</sup>, 2023**

7:30 a.m. – 8:30 a.m.

**Breakfast**

***Sponsored by: Berkadia Commercial Mortgage***

**Speaker:** **Diane Shelley**  
Midwest Regional Administrator, Region 5  
HUD

8:30 a.m. – 10:30 a.m.

**HUD's Role in Affordable Housing (Section 8, RAD and RAD For PRAC, Green Retrofit and Resilience Program)**

**Moderator:** **Tony Love**  
SVP  
Bellwether Enterprise Real Estate Capital

**Panelists:** **Elizabeth Geer**  
Underwriter Branch Chief - Chicago  
HUD

**Tony Sarkees**  
Supervisory Program Analyst  
HUD HQ/Washington, D.C.

**John Ardovini**  
Transaction Division Director  
HUD's Office of Recapitalization

**Donna Smith**  
Branch Chief  
HUD's Office of Recapitalization

**Tina Laurie**  
Executive Director & Chief Underwriter  
PGIM Real Estate



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10:30 a.m. – 11:00 a.m.

**Break**

***Sponsored by: AEI Consultants***

11:00 a.m. – 12:30 p.m.

**Review of Current and Emerging Financing Programs**

**Moderator:** **Chuck Ewing**  
Deputy Chief Underwriter  
JLL Real Estate Capital, LLC

**Panelists:** **Lauren Marcus**  
Senior Associate  
Tiber Hudson

**Tony Love**  
SVP  
Bellwether Enterprise Real Estate Capital

12:30 p.m. – 1:45 p.m.

**Lunch & HUD Headquarters Presentation**

***Sponsored by: Colliers***

**Speakers:** **Peggy Lawrence**  
Acting Deputy Director, Office of Multifamily Production  
HUD

**Willie Fobbs**  
Director, Office of Multifamily Production  
HUD



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1:45 p.m. – 3:15 p.m.

**Syndicator Developer Panel**

**Moderator: Lee Oller**  
Executive Vice President, Originations  
Merchants Capital

**Panelists: Julie Sharp**  
Executive Vice President, Tax Credit Equity  
Merchants Capital

**Cat Vielma**  
Director -- Acquisitions  
Red Stone Equity

**Michael Kaplan**  
Vice President  
Related Midwest

**David Weiss**  
Chief Executive Officer  
General Capital Group

3:15 p.m. – 3:30 p.m.

**Afternoon Break**

***Sponsored by: Partner Engineering and Science, Inc.***



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3:30 p.m. – 4:45 p.m.

**LIHTC 221d4 Case Study**

**Moderator: Carolyn McMullen**

Senior Vice President – FHA Financing  
Walker & Dunlop

**Panelists: Chuck Ewing**

Deputy Chief Underwriter  
JLL Real Estate Capital, LLC

**Steve Ott**

Production Division Director, Multifamily Midwest Region  
HUD

**7:10pm**

**Chicago Cubs vs. Chicago White Sox Game**

***Location: Guaranteed Rate Field***



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**Wednesday– July 26<sup>th</sup>, 2023**

7:45 a.m. – 8:45 a.m.

**Breakfast**

***Sponsored by: Krooth & Altman***

8:45 a.m. – 10:15 a.m.

**213 and 231**

**Moderator: Mike Bisanz**

Senior Vice President, Chief Operating Officer  
Colliers

**Panelists: Sara Bergen**

Senior Underwriter – Minneapolis  
HUD

**Amy Bennett**

Senior Underwriter – Minneapolis  
HUD

10:15 a.m. – 10:30 a.m.

**Break**

***Sponsored by: JLL Real Estate Capital, LLC***



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10:30 a.m. – 12:00 p.m.

**Housing and Affordable Housing Trends**

**Moderator: Jim Green MAI**  
Vice President  
Merchants Capital

**Panelists: Marissa J. Dolin**  
Sr. Economist  
HUD - EMAD

**John Schneider**  
Technical Support Branch Chief – Chicago  
HUD

**Ron DeVries MAI, SRA**  
Senior Managing Director  
Integra Realty Resources

**Mary Ann Barnett MAI**  
Senior Managing Director  
BBG

12:00 p.m. - 12:30 p.m.

**Closing Remarks & Conference Concludes**



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